(A NON-PROFIT ORGANIZATION)

FINANCIAL STATEMENTS

DECEMBER 31, 2017

(A NON-PROFIT ORGANIZATION)

REPORT ON FINANCIAL STATEMENTS

DECEMBER 31, 2017

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ALAN S. GLACKMAN, CPA Licensed in Florida and Massachusetts

April 24, 2018

INDEPENDENT AUDITOR'S REPORT

To the Board of Directors Schumacher Center for a New Economics, Inc. Great Barrington, Massachusetts

I have audited the accompanying statement of financial position of Schumacher Center for a New Economics, Inc. (a non-profit organization) as of December 31, 2017, and the related statements of activities, cash flows, and functional expenses for the year then ended and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

My responsibility is to express an opinion on these financial statements based on my audit. I conducted my audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, I express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements. I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit opinion.

Opinion

In my opinion, the statement of financial position referred to above presents fairly, in all material respects, the financial position of Schumacher Center for a New Economics, Inc. as of December 31, 2017, and the changes in its net assets and its cash flows for the year then ended in conformity with generally accepted accounting principles generally accepted in the United States of America.

AKAN S. GLACKMAN, C.P.A., P.C.

SCHUMACHER CENTER FOR A NEW ECONOMICS, INC. (A NON-PROFIT ORGANIZATION) STATEMENT OF FINANCIAL POSITION DECEMBER 31, 2017

<u>ASSETS</u>	2017	COMPARATIVE 2016
CURRENT ASSETS Cash and Cash Equivalents Inventories	\$ 184,011 25,832	\$ 131,480 24,198
TOTAL CURRENT ASSETS	209,843	155,678
PROPERTY AND EQUIPMENT Property and Equipment Accumulated Depreciation NET BOOK VALUE	549,194 (235,239) 313,955	541,475 (218,322) 323,153
TOTAL ASSETS	\$ 523,798	\$ 478,831
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES Accounts Payable	\$ 683	\$ 1,111
NET ASSETS (EXHIBIT "B") Unrestricted Temporarily Restricted	410,776 112,339	407,709 70,011
TOTAL NET ASSETS	523,115	477,720
TOTAL LIABILITIES AND NET ASSETS	\$ 523,798	\$ 478,831

The accompanying notes are an integral part of these financial statements.

ALAN S. GLACKMAN, C.P.A., P.C CERTIFIED PUBLIC ACCOUNTANT

SCHUMACHER CENTER FOR A NEW ECONOMICS, INC. (A NON-PROFIT ORGANIZATION) STATEMENT OF ACTIVITIES FOR THE YEAR ENDED DECEMBER 31, 2017

	 2017	cc	MPARATIVE 2016
UNRESTRICTED REVENUES AND SUPPORT Gifts, Grants and Contributions Literature Sales Net of Cost Speaking Fees Lecture Registration Fees	\$ 284,928 210 750 11,695	\$	251,196 1,279 300 24,150
Interest Rent Expense Reimbursements - Cuba Program Net Assets Released From Restrictions: Satisfaction of Program Purposes	1 500 168 155,272		1 1,700 415 196,069
TOTAL UNRESTRICTED REVENUES AND SUPPORT	 453,524		475,110
EXPENSES Programs Management and General Fundraising	314,693 102,434 33,330		405,590 77,764 21,676
TOTAL EXPENSES	 450,457		505,030
INCREASE(DECREASE) IN UNRESTRICTED NET ASSETS	3,067		(29,920)
UNRESTRICTED NET ASSETS - BEGINNING OF YEAR	407,709		437,629
UNRESTRICTED NET ASSETS - END OF YEAR	 410,776		407,709
TEMPORARILY RESTRICTED NET ASSETS Contributions Net Assets Released From Restrictions: Satisfaction of Program Purposes	 197,600 (155,272)		129,224 (196,069)
INCREASE(DECREASE) IN TEMPORARILY RESTRICTED NET ASSETS	42,328		(66,845)
TEMPORARILY RESTRICTED NET ASSETS - BEGINNING OF YEAR	 70,011		136,856
TEMPORARILY RESTRICTED NET ASSETS - END OF YEAR	112,339	_	70,011
CHANGE IN NET ASSETS	45,395		(96,765)
NET ASSETS - BEGINNING OF YEAR	 477,720		574,485
NET ASSETS - END OF YEAR	\$ 523,115	\$	477,720

The accompanying notes are an integral part of these financial statements.

ALAN S. GLACKMAN, C.P.A., P.C. CERTIFIED PUBLIC ACCOUNTANT

SCHUMACHER CENTER FOR A NEW ECONOMICS, INC. (A NON-PROFIT ORGANIZATION) STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED DECEMBER 31, 2017

		2017	COM	IPARATIVE 2016
CASH FLOWS FROM OPERATING ACTIVITIES				
Change in Net Assets	\$	45,395	\$	(96,765)
Adjustments to Reconcile Change in Net Assets				
to Net Cash Provided(Used) by Operating Activities				
Depreciation		16,917		15,191
(Increase) In:				
Inventories		(1,634)		
Increase(Decrease) In:				
Accounts Payable		(428)		582
·				
NET CASH PROVIDED(USED) BY OPERATING ACTIVITIES		60,250		(80,992)
CASH FLOWS FROM INVESTING ACTIVITIES				
Additions to Equipment		(7,719)		(868)
			<u> </u>	
CASH FLOWS FROM FINANCING ACTIVITIES				
INCREASE(DECREASE) IN CASH		52,531		(81,860)
CASH IN BANK - BEGINNING OF PERIOD		131,480		213,340
<u>CASH IN BANK - END OF PERIOD</u>	\$	184,011	\$	131,480
SUPPLEMENTAL DATA:				
Interest Paid	<u>\$</u>		\$	

The accompanying notes are an integral part of these financial statements.

ALAN S. GLACKMAN, C.P.A., P.C. CERTIFIED PUBLIC ACCOUNTANT

NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 2017

NOTE #1 - NATURE OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Activities

The Schumacher Center for a New Economics, Inc. (the "Center" or the "Organization") was incorporated in the Commonwealth of Massachusetts on November 20, 2012 as a not-for-profit educational organization as described in Section 501(c)(3) of the Internal Revenue Code and is exempt from income taxes. The Center is heir to the assets and programs of the former E. F. Schumacher Society, incorporated in 1980. These assets include a library building and its collections, a staff house, a lecture series, and decades of program development.

Working at the intersection of culture and economics, the Organization engages citizens in creating resilient, green, fair, and diverse regional economies. Methods include education about micro-lending, self-financing, an agricultural commons, workforce housing, local currency issue, and community-supported industry. A research library stewards the historic roots of the new economics; a lecture series showcases the visionaries of the movement; training seminars and conferences serve to gather, inform, and inspire action.

Basis of Accounting and Financial Statement Presentation

The financial statements of the Organization have been prepared on the accrual basis of accounting in accordance with generally accepted accounting principles. Consequently, revenues and gains are recognized when earned, and expenses and losses are recognized when a liability has been incurred.

The Organization is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets and permanently restricted net assets. The unrestricted and temporarily restricted are discussed later in note # 6. The Center had no permanently restricted resources in the reported years.

Contributions

The Organization accounts for contributions received as increases in unrestricted, temporarily restricted, or permanently restricted net assets, depending on the existence or nature of any donor restrictions. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 2017

Cash and Equivalents

For the purpose of these financial statements, cash and cash equivalents are defined as cash balances in money market accounts and highly liquid investments with a maturity of three months or less.

Donated Assets

Donated marketable securities and other non-cash donations of material or equipment are recorded as contributions at their estimated fair values at the date of the donation.

Subsequent Events

Management has evaluated subsequent events through April 24, 2018 the date which the financial statements were available to be issued.

In Kind Support

The Organization records various types of in kind support including professional services, advertising and materials. Contributed professional services are recognized at fair market value if the services received (a) create or enhance long-lived assets or (b) require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation. Contributions of tangible assets are recognized at fair market value when received. The amounts reflected in the accompanying financial statements as in kind support are offset by like amounts included as an increase to property and equipment.

Promises to Give

Unconditional promises to give are recognized as revenues or gains in the period received. Conditional promises to give are recognized when the conditions on which they depend are substantially met. The Center uses the allowance method to determine uncollectible pledges receivable. The allowance is based on prior experience and management's analysis of the accounts.

Property and Equipment

Depreciation of buildings and equipment is provided over the estimated useful lives of the assets using the straight-line method. Donated equipment is recorded at fair market value at the date of the donation. Purchased equipment is recorded at cost. Expenditures for maintenance, repairs and renewals are charged to expense as incurred, whereas major betterments are capitalized as additions to property and equipment.

NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 2017

Advertising

The Center expenses advertising costs as incurred. Advertising expense was \$3,967 and \$1,139 for the years ended December 31, 2017 and 2016 respectively.

Functional Allocation of Expenses

The costs of providing program and support activities have been summarized on a functional basis in the Statement of Activities. Accordingly, certain costs have been allocated using management's estimates among the program and supporting activities benefitted.

Use of Estimates

The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Library Collection

The collection of books and papers in the Center's Library carry a significant value in connection with the Center's mission of educating the public about an economics that supports people and planet. However, the books and papers comprising the collection were a gift from the widow of E. F. Schumacher and others and therefore difficult to capitalize. As a result, management has chosen not to enter a value for the collection in its books. Nevertheless, in December of 2007, a professional book appraiser estimated that the replacement cost of the books was \$72,000. Since 2007 additional significant collections of books and papers have been given to the library that further increase the value of the entire collection.

NOTE #2 - CONCENTRATION OF CREDIT RISK

Financial instruments, which potentially subject the Organization to concentrations of credit risk, consist principally of cash. The Organization maintains its cash in various bank deposit accounts, which at times may exceed federally insured limits. The Organization has not experienced any losses in such accounts.

NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 2017

NOTE #3 - PROPERTY AND EQUIPMENT CONSISTED OF THE FOLLOWING AT DECEMBER 31:

	2017	Comparative 2016
Equipment Furniture and Fixtures Guilder House Guilder House Improvements Library Site Improvements Library Building Automobile	\$ 16,053 18,227 200,000 20,594 27,345 260,275 6,700	\$ 15,034 18,227 200,000 20,594 27,345 260,275
TOTAL	<u>\$ 549,194</u>	\$ 541,475
Accumulated Depreciation: Equipment Furniture and Fixtures Guilder House Guilder House Improvements Library Site Improvements Library Building Automobile	\$ 15,352 18,015 25,000 2,210 12,066 161,256 1,340	\$ 13,781 17,575 20,192 1,695 11,268 153,811
TOTAL	\$ 235,239	\$ 218,322
PROPERTY and EQUIPMENT - NET	<u>\$ 313,955</u>	\$ 323,153

Depreciation expense was \$16,917 and \$15,191 for the years ended December 31, 2017 and 2016 respectively.

NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 2017

NOTE #4 - LEASE COMMITMENTS

The Center has a renewable ninety-nine year lease for the land where its building is located in South Egremont, Massachusetts. Monthly lease payments are based on actual costs for insurance and property taxes on the land and library and are determined annually. The lease is cancelable by the lessee upon ninety days written notice. Lease payments in 2017 and 2016 totaled \$10,475 and \$6,993 respectively and are included under the Lease Fees and Taxes in the accompanying Statement of Functional Expenses.

Effective November 4, 2013 the Center entered into a vehicle lease agreement for forty-two months with a lease payment of \$335.09 payable monthly. In March of 2017 the Center purchased the vehicle for \$6,700 and the cost is included in Property and Equipment.

NOTE #5 - TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets are available for the following purposes at December 31:

	2017	Com	parative 2016
Purpose Restriction:	2017		2016
Civic Synergy	\$ 2,290	\$	-
Commons	102,162		-
Community Land Trust	-		15,012
Lectures & Educational Events	7,887		_
Local Currency Program			54,999
Total	<u>\$ 112,339</u>	\$	70,011

NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 2017

NOTE #6 - NET ASSETS RELEASED FROM RESTRICTION

Net assets were released from donor restrictions during the year ended December 31, 2017 and 2016 by incurring expenses satisfying the restricted purposes or by occurrence of other events specified by the donors.

	2017	Comparative 2016
Civic Synergy	\$ 2,710	\$ -
College Programs	-	2,250
Commons	77,838	-
Community Land Trust	15,012	21,988
Cuba Program	-	36,162
Lectures and Educational Events	1,613	15,000
Local Currency Project, Berkshares		
Program	58,099	108,169
Management and General		12,500
TOTAL	<u>\$ 155,272</u>	\$ 196,069

NOTE #7 - RELATED PARTY TRANSACTIONS

For the years ending December 31, 2017 and 2016 the Center received contributions totaling \$87,671 and \$110,125 respectively or 18.2% and 28.9% of total contributions from members of its board of directors.

NOTE #8 - SUBSEQUENT EVENTS

As at December 31, 2017 there were no subsequent events to report.

SUPPLEMENTARY INFORMATION

SCHUMACHER CENTER FOR A NEW ECONOMICS, INC.

(A NON-PROFIT ORGANIZATION)

STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2017

	•				PROGRAMS	SW.							
	Building and Grounds	Land	Educational	Dublications	Currency	Library	300000	Civic	Total	Management	Fundraleino	2017 Totals	2016 Totals
Dance.	enino io pila	esen i	PACIFIC	Labilications	13001	Operations	COIIIIIOII	Sylielyy	Single in a	alla Cellera	Dille in inin	einio	200
Accounting / Bookkeeping			;	;	1		1	i	;	11786 \$	-	11.786	12.310
Advertising	ı	48	1.771		1.158			:	2.977	066	1	3.967	1.139
Bank / Credit Card Fees	i	: 1	. 1	ì	}	1	I	i	į 1	1.582	ı	1.582	1,953
Berkshares Discount	i	i	1	i	i			:	i	(865)	ı	(865)	(860)
Board Expenses	i	i	i	i	i	i	1	:	ı	122	1	122	. 84
Books for Library	i	i	i	ı	1	99	i	ŀ	25	! ;	:	55	1.164
Building Maintenance	2.070	i	ì	1	:	3			}	ı	:	2.070	150
Conference / Event Attendance		: :	: 1	8	1 202	1	1	: 1	1 282	1 375		2.657	1.781
Consultant - Graphics		1.000	! !	270	303 ¹ .		: :	i i	1 270	0.05.8		6.770	7.340
Consultant - Grounds/Driveway Care	i	3 :	1	· :	1 1	! !	: 1			186	۱ ا	186	14,337
Consultant - Intern	i	i	;	1	ł	: 1	į	i	ł	<u></u>	ı		200
Consultant - Maintenance	4.066	1	ı	i	ł	i	i	i	i	1	ı	4.066	3.876
Consultant - Other		;	ł	1	1	i	ı	:	•	i	ı	. 1	15,000
Consultant - Program	ł	:	:	;	į		77 800	2000	82 800	i	•	82.800	14,990
Consultant - Web Technicion	i	1	i	150	: 1				150	4.000	ł	4.150	1
Depreciation Expense	13.888	i	ì	! ;	i	250	. :	i	250	2.779	i	16,917	15.191
Driveway Maintenance	12.347	ı	1	ı	1	} :	۱ ا	ı	;	· ·	ı	12.347	836
Equipment Repair / Rental	652	i	1	1	ì	ŀ	ı	i	I	278	1	930	730
Government Filing Fees	: 1	i	i	:	ı	ı	;	i	;	5.461	i	5.461	5,617
Gross Salaries	į	21.570	i	i	65.860	32,880	;	i	120.310	40,350	23.190	183,850	240,759
Grounds / Walk / Signage	i		i	i	. 1	. 1	1	i	. 1	. 1	. 1	1	466
insurance	i	i	i	i	i	i	;	i	i	9,578	i	9,578	9,984
Intern Stipend	í	i	ł	900	i	i	i	i	9	1,215	ı	1,815	1,395
Internet Hosting	i	12	;	1	1,276	878	!	;	2,166	3,993	i	6,159	7,617
Lease Fees and Taxes	10,475	i	i	ì	i	i	i	1	i	1	i	10,475	6,993
Legal Fees	i	i	i	ì	:	i	1	1	ŀ	200	ì	200	1
Meals and Entertainment	87	5	;	i	595	i	38	1	643	2,176	69	2,975	4,786
Memberships / Donations	1	i	i	1	3,750	i	1	ł	3,750	378	1	4,128	116
Miscellaneous	i	1	•	1	i	;	!	i	1	1,351	i	1,351	166
Payroll Taxes	ì	1,871	i	i	5,878	2,865	:	I	10,614	3,160	2,014	15,788	20,916
Postage and Delivery	i	7	43	450	i	~	:	I	502	1,063	969	2,161	2,590
Print / Copy / Photo	1	i	163	1	120	1	1	i	417	466	1,037	1,920	6,954
Program Expenses	i	i	26,546	ı	1,912	80	i	20	28,588	I	1	28,588	84,836
Software / Technology	i	:	•	ļ	ł	ļ	ŀ	į	i	i	1	:	85
Supplies - Office	i	61	;	j	133	63	;	i	257	1,820	:	2,077	2,375
Telephone and Internet	3,728	i	:	i	ł	i	i	I	i	i	i	3,728	4,126
Travei	;	43	125	i	6,537	253	i	:	6,958	3,761	2,197	12,916	6,746
Utilities	5,525	i	1	ł	i	1	i	:	i	:	i	5,525	4,297
Vehicle Lease and Expenses		:			:	1	1	1	1	2,222	1	2,222	4,021
TOTAL EXPENSES	52.838	24 617	28 638	1 550	88 421	37.475	77 838	6.050	263 589	104 927	29 103	450 457	505.030
Building and Grounds Allocation	(52.838)	3.170	2 642	2 642	6.341	12.682	2 642	30.5	30 119	18.492	4 227		
Overhead Administration Allocation		1,960	2,280	123	7,142	2,984	6,197	300	20,985	(20,985)		•	
ALLOCATED TOTAL EXPENSES	\$	\$ 29,747	\$ 33,560	\$ 4,315 \$	101,904 \$	53,141	\$ 86,677 \$	5,350	\$ 314,693	\$ 102,434 \$	33,330	450,457	\$ 379,317

The accompanying notes are an integral part of these financial statements.

ALAN S. GLACKMAN, C.P.A., P.C. CERTIFIED PUBLIC ACCOUNTANT